“I believe that every American should have stable, dignified housing; health care; education - that the most very basic needs to sustain modern life should be guaranteed in a moral society.”
Alexandria Ocasio-Cortez

Pedro Cons,
Executive Vice-President
Integrated Health and Human Services

April 12, 2019
Social Determinants of Health

Elements of a Healthy Community

- Social Justice
- Affordable Quality Housing
- Community Safety
- Economic Opportunity
- Educational Opportunity
- Environmental Quality
- Food Access
- Community Design
- Parks and Recreation
- Social/Cultural Cohesion
- Transportation Options
- Access to Care

Health Equity Resiliency
myCommunity Connect™

• Provides Access to safe Housing, transportation, Education, and Job Training which are essential to good Health

• MyData Connect

Outcomes:
- Referral services to over 10,000 consumers and over 700 social services
- 700 diabetic food pantry pick-ups
- Over 1500 jobs provided to consumers
- Partnered with over 50 social service providers
myCommunity Connect™

• 22 Million investment
• 500 Units

Outcomes:
➤ 98 individuals housed, currently 61 residents
➤ Housing retention rate is 85%, when positive exit rate taken into consideration
➤ positive exit rate if 61%, 22 residents exited to other permanent supportive or market rate housing.
➤ Average length of stay is 330 days
# Financial Projection

<table>
<thead>
<tr>
<th></th>
<th>Resident on Camelback (Estancia)</th>
<th>The Palms (Fountain Villas)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Sales price</td>
<td>20,000,000.00</td>
<td>9,400,000.00</td>
</tr>
<tr>
<td>Commission</td>
<td>(700,000.00)</td>
<td>3.50%</td>
</tr>
<tr>
<td>Other closing cost</td>
<td>(200,000.00)</td>
<td>1%</td>
</tr>
<tr>
<td>loan payment</td>
<td>(14,303,218.58)</td>
<td>(6,350,396.47)</td>
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<tr>
<td>Cash back</td>
<td>4,796,781.42</td>
<td>2,626,603.53</td>
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