

# Health & Housing Initiative

## What Works in Arizona



*“I believe that every American should have stable, dignified housing; health care; education - that the most very basic needs to sustain modern life should be guaranteed in a moral society.”*

*Alexandria Ocasio-Cortez*

**Pedro Cons,  
Executive Vice-President  
Integrated Health and  
Human Services**

**April 12, 2019**



# Frame of Reference



# Social Determinants of Health



<http://www.brainshark.com/u/cms/vu?pi=zEwzRCu8Az106Rz0&intk=831662493>

# myCommunity Connect™



- Provides Access to safe Housing, transportation, Education, and Job Training which are essential to good Health

- MyData Connect

## Outcomes:

- Referral services to over 10,000 consumers and over 700 social services
- 700 diabetic food pantry pick-ups
- Over 1500 jobs provided to consumers
- Partnered with over 50 social service providers



# myCommunity Connect™



- 22 Million investment
- 500 Units

## Outcomes:

- 98 individuals housed, currently 61 residents
- Housing retention rate is 85%, when positive exit rate taken into consideration
- positive exit rate if 61%, 22 residents exited to other permanent supportive or market rate housing.
- Average length of stay is 330 days

# Financial Projection

	Resident on Camelback (Estancia)		The Palms (Fountain Villas)	
Sales price	20,000,000.00		9,400,000.00	
Commission	(700,000.00)	3.50%	(329,000.00)	3.50%
Other closing cost	(200,000.00)	1%	(94,000.00)	1%
loan payment	(14,303,218.58)		(6,350,396.47)	
Cash back	4,796,781.42		2,626,603.53	